

# YUNING LU

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## WAREHOUSE MANAGER

Leadership • team player • results-driven • Energetic

### CAREER HIGHLIGHTS

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- 8+ years of experience in logistics warehousing and team management
- Skilled in developing and improving warehousing processes and supply chain cooperations
- Superior organizational skills used to coordinate activities for multiple projects
- Abilities to boost team performance and cost-efficiency
- Computer skills: proficient in Microsoft Word, Excel, and PowerPoint
- Languages: native in Mandarin, proficient in **English, French**, and Cantonese

### CAREER HISTORY

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#### Warehouse Manager

Decathlon warehousing CO., LTD, Dongguan, China

September 27, 2016 – June 12, 2024

- Ensured warehouse operations complied with company rules and local regulations, guaranteeing the safety of personnel and inventory. Achieved top two ranking in Decathlon's internal safety audits for three consecutive years (2021-2023) among 14 warehouses.
- Supervised warehousing operations, consistently ranking in the top five globally among Decathlon warehouses for five consecutive years. Enhanced supply chain efficiency and economic performance, saving over ¥1.2 million annually for upstream factories and reducing final delivery costs by more than ¥750,000 per year for downstream retail.
- Set annual project goals for the warehouse, distributed projects to appropriate team members, and achieved all major goals for five consecutive years. Recruited and developed team members, resulting in the promotion or transfer of four key members to other supply chain departments.
- Managed logistics performance and profitability using KPI management tools and financial P&L reports, organizing effective weekly, monthly, and annual meetings and workshops. Utilized visual systems and alert mechanisms to monitor and improve warehouse operations.
- Developed procurement strategies and targets based on business needs, led or participated in over 30 third-party supplier negotiations, providing extensive warehousing resources and cost-effective logistics services for Decathlon's "brand upgrade" and "online sales strategy" initiatives over the past five years.

### PROJECTS EXPERIENCE

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#### Project Leader

Warehouse Relocation Project, Dongguan, China

November 1, 2020 – July 31, 2021

- Conducted business needs assessment and local logistics real estate market research, planning to move leased warehouse back to self-owned warehouse, achieving an estimated 3-year ROI of over ¥12 million. Recruited and appointed team members three months in advance, forming a project team of six managers.
- Organized regular project planning meetings to refine plans, resources inventory and reserves, contingency planning, and project communication. Conducted operational tests in a 500 m<sup>2</sup> stock area around the new warehouse location to assess operational capabilities during and after the move.
- Completed the move 15 days ahead of schedule, saving ¥330,000 in warehouse rental fees and realizing over ¥500,000 in fixed asset benefits. Successfully negotiated lease termination and signed necessary documents with the property owner.

### **Project Leader**

AGV Automation Picking Project

October 1, 2019 – June 30, 2020

- Introduced AGV picking operations to enhance logistics order processing capacity. Conducted multiple rounds of planning, including site selection, timing, team composition and appointments, supplier selection, contingency planning, and project communication. Assigned implementation engineers for plan confirmation and scenario testing.
- Supervised engineering implementation, personnel safety operations, progress control, and quality checks during the project, completing the AGV picking transition within the planned timeframe.
- Achieved a 2.6-fold increase in picking productivity, a 14% increase in overall warehouse capacity, and a 30% improvement in overall efficiency in 2020.

### **Training Instructor**

Malaysia warehouse Opening Project, Malaysia & Dongguan, China

October 8, 2018 – December 31, 2018

- Supported the opening of the Johor Bahru warehouse by training 26 people on-site in Dongguan warehouse for four weeks, covering basic operational skills and intermediate exception handling skills in receiving, inventory management, and replenishment. All participants passed the training certification.
- Invited to Johor Bahru warehouse for two weeks to design processes, conduct skills training, and exchange corporate culture. Trained and certified a total of 52 employees to basic operational level and 18 employees to intermediate exception handling level.

## **EDUCATION**

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**Master degree** (Sustainable logistics and flow management)

University of Reims Champagne-Ardenne, Reims, France

2016

**Bachelor degree** (Logistics and transport management)

University of Picardie Jules Verne, Amiens, France

2014