

LOUATI MEJDI

CANADA, Ottawa

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EDUCATION

Licence from Institute of high commercial studies

JUNE 2013

Mathematics Bachelor

MAI 2009

SKILLS :

- Microsoft Word
 - Outlook
 - Excel
 - English (Good), Arabic(fluently), french(excellent)
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- IT: Mastery of Microsoft office software, Outlook.
- Salesforce CRM.
- Language: Expert French, native Arabic and good English.
- Insurance platform: AS 400, Esolife.
- Banking platform: Emeraude.
- AML training in 2019 (The fight against money laundering).
- Team spirit and group work.
- Ability to manage customer needs.
- Experience: Life insurance, banking and customer service

Professional experiences :

sales manager April 2015- April 2022 Hayett life assurances-Tunisia

- Build customer loyalty.
- Commercial animation of banking networks (Amen Bank).
- Sale of life insurance products (retirement savings, pensions, scholarships).
- Monitoring the objectives of bank branches and general insurance agents.
- Presence in the meetings of the general management in order to follow up and set objectives.
- Check temporary death insurance files (medical file, reinsurer).
- Recovery of premiums.
- Sale of collective savings products for companies.
- Commercial animation of bank branch network.
- Sale of life insurance products (retirement savings, pensions, scholarships).
- Train bank agents in life insurance.
- Monitoring of bank branch objectives.
- Build customer loyalty.

- Check temporary death insurance files (medical file, reinsurer).
- Presence in sales management meetings in order to monitor and set objectives.

**Advisor specializing in life insurance April 2014-
January 2015**

Hayett Insurance

- Build customer loyalty.
- Field sales of life insurance products (retirement savings, pensions, scholarships).
- Direct sale of group savings products for companies.
- Recovery of premiums.
- Presence in the meetings of the general management in order to follow up and set objective