

# HAMZA EL MAKHLOUFY (Canadian experiences + CPIM on going)

Procurement/ Purchasing /Production planning/Transport management

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## SUMMARY OF QUALIFICATIONS

- 12 years of experience in Supply Chain & logistics within the automotive industry (fast-paced), especially 10 years in purchasing and procurement fields.
- Extensive background with several multinational companies, including American, Japanese, and Franco-Italian firms, in roles involving procurement/Inventory, production planning, and transport management.
- Proven experience in database management and quick adaptation to new software.
- Strong interpersonal skills for internal collaboration with the warehouse and external interaction with suppliers.
- Proficient in and in problem-solving, showcasing the ability to analyze intricate issues and develop solutions.
- Positive attitude, strong leadership potential, excellent task management and a proactive contributor.
- Meticulous attention to detail and highly organized, consistently meeting deadlines.
- Results-driven and committed to customer satisfaction with strong administrative skills.
- Proficient in Microsoft Office (Word, Excel, PowerPoint, Outlook 365), ERP systems: SAP, Corail.
- Bilingual; French: Advanced, English: professional, and Arabic as a native language.
- Possession of a driver's license G / Ability to lift up to 50 lbs.

## EXPERIENCE

### Bilingual Delivery Driver

October 2023 – Today

VOILÀ BY SOBEYS – Ottawa, Canada

- Efficiently executed delivery routes, coordinating with the distribution center.
- Provided exceptional customer service during deliveries, addressing inquiries and ensuring satisfaction.
- Adhered to traffic laws and safety regulations, conducting vehicle inspections, reporting maintenance needs.
- Maintained accurate records of delivered orders and reported incidents or challenges.
- Effectively communicated with team members and supervisors.
- Managed time efficiently to meet delivery schedules and adapted to changes as needed.
- Collaborated with fellow delivery drivers and support staff to ensure smooth operations.

### Inbound Operations Supervisor (Transport)

July 2021 – April 2023

STELLANTIS – Kenitra, MOROCCO (Franco-Italian-American automotive company)

- Managed a transport team.
- Oversaw the receiving process for incoming shipments of materials or products, inspected and verified the quality and quantity of items received.
- Managed the storage and organization of incoming goods within warehouses, ensured proper inventory levels and accurate tracking.
- Collaborated with suppliers to address delivery issues and foster strong supplier relationships.
- Verified and approved all freight invoices for payment.
- Generated reports on inbound operations, including receipt accuracy, and any discrepancies or issues.
- Identified opportunities to streamline inbound processes, reduce lead times, roads engineering, and improve efficiency in receiving and warehousing operations.
- Maintained effective communication with other departments to ensure alignment with overall SC goals.
- Validated the monthly transport plan according to the budget.
- Monitored and reported KPIs related to inbound operations, such as receipt accuracy and on-time deliveries.
- Distributing and tracking operational equipment issued to members on a daily basis.

### **Senior Supply Planner (Purchasing)**

**Sept. 2018 – July 2021**

STELLANTIS – Kenitra, Morocco (Group PSA (PSA) + Fiat Chrysler Automobiles (FCA), assembly car)

- Executed day to day demand planning, expediting, inventory, claims, and supply chain management.
- Prepared and issued Purchase Orders.
- Managed inventory, tracked sales and adjusted stock levels.
- Managed key supplier relationships, negotiated contracts, and addressed supply chain issues.
- Ensured that materials were received in the right quantity, on time, and in good condition.
- Coordinated transportation, reviewed costs, and ensured timely deliveries.
- Proactively addressed potential supply chain risks, such as shortages and quality issues.
- Collaborated across multiple teams to ensure purchasing needs were met.
- Identified process optimization opportunities and reduced costs.
- Contributed to long-term supply chain strategies aligned with company growth goals.
- Identified opportunities for cost savings and improvements in supply chain, quality, and inventory.
- Maintained and updated the ERP tool with information from suppliers.
- Tracked KPIs like forecast accuracy and on-time delivery.

### **Supply Analyst (Purchasing)**

**Aug. 2013 – Aug. 2018**

LEAR Corporation – Kenitra, Morocco (American multinational car wiring supplier)

- Ensured contracting procedures are followed to form binding contracts with suppliers.
- Managed procurement for timely stock replenishment from external suppliers or intercompany plants.
- Optimized inventory levels and prevented shortages through inventory assessments, which were crucial.
- Collaborated to develop accurate demand forecasts to guide procurement and production decisions.
- Monitored supplier performance, including on-time deliveries and quality compliance, as an ongoing task.
- Identified cost-saving opportunities in supply chain costs, such as transportation and procurement costs.
- Provided insights through reports that aided in decision-making and optimized the supply chain.
- Identified and mitigated supply chain risks, such as disruptions or quality issues, to ensure resilience.
- Coordinated with various departments to resolve supply chain issues and enhance efficiency.
- Used supply chain management software and analytics tools to streamline data analysis and reporting.
- Built strong supplier relationships to foster collaboration and optimize supply chain performance.

### **Production Planner**

**Dec. 2012 – July. 2013**

YAZAKI Corporation – Tangier, Morocco (Japanese multinational car wiring supplier)

- Analyzed forecasts and firm orders received from customers.
- Owned the master production schedule, balancing supply, demand, inventories, and customer service levels.
- Created production schedules to meet demand while considering resource constraints and lead times.
- Assessed available manufacturing capacity and coordinated with operations to optimize efficiency.
- Collaborated with various departments to ensure production plans aligned with business goals.
- Ensured products met quality standards through inspections and quality assurance processes.
- Managed changes in production schedules and adapted plans in response to unexpected events or issues.
- Identified opportunities for process enhancements and cost savings.
- Monitored KPIs, escalated gaps, and performed root-cause analysis.

### **Procurement Officer**

**Feb. 2011 – Dec. 2012**

YAZAKI Corporation – Tangier, Morocco

## **EDUCATION**

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**Master's degree: Project Management of offshore platforms**

2008 – 2010

National School of Commerce and Management (ENCG) – Tangier, Morocco

## **CERTIFICATION**

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Preparing **CPIM** (Certification in Planning and Inventory Management) by **ASCM** (Association for Supply Chain Management)

2024